EMPLOYMENT REPORT  CLASS OF 2011

PROFILE
GMAT average 683
( waived for Ph.D.s and M.D.s)
Prior work experience (average) 5 years
Women 26%
International 36%

EDUCATIONAL BACKGROUNDS
32% hold advanced degrees, including:
- Master’s 10
- Ph.D. 4
- M.D. 2
- J.D. 1

CLASS SIZE
Total MBA Students 57
Started Own Company 9%
Accepted Employment 79%
(Within 3 months of graduation)

GEOGRAPHY
Asia 18%
North America 82%
- Northeast 4%
- Midwest 4%
- West 92%
- San Francisco/Bay Area 27%
- San Diego 61%
- Orange County 4%
- Other 8%

SALARY
Mean $73,000

FUNCTION
- Consulting 23%
- Finance/Accounting 15%
- General Management 3%
- Marketing/Sales 6%
- MIS 6%
- Operations/Logistics 3%
- Other 3%

INDUSTRY
- Consulting 18%
- Consumer Products 9%
- Financial Services 35%
- Manufacturing 21%
- Nonprofit 3%
- Petroleum/Energy 3%
- Pharma/Biotech/Healthcare 3%
- Technology 3%
- Other 9%

40% of the Class of 2011 graduates accepting positions on the West Coast chose to work for a business with less than 500 employees.

The Rady School of Management adheres to the MBA Career Services Council (MBA CSC) Standards for Reporting MBA Employment Statistics (mbacsc.org). Conformance to this business school industry standard ensures accurate and comparable employment data.
A SAMPLE OF HIRING COMPANIES

Employers are interested in Rady MBAs because they show both a mastery of business and management fundamentals and a passion for innovation. The Rady focus on innovation resonates with companies across a broad spectrum – from financial services and consulting to consumer products, entertainment and energy.

More than half of Rady graduates chose companies in the health/life sciences or technology-driven industry sectors.

- 187 Killer Pads *
- Adconian Direct
- Airspeed Equity *
- Altegris Investments, Inc. *
- Althea Technologies, Inc.
- Analog Analytics
- Anametrix, Inc. *
- Anklesaria Group, Inc. *
- Applied Sustainable Materials, Inc.*
- AXA Advisors

- Cymer, Inc. *
- Dalkia *
- Deloitte
- DexCom, Inc. *
- DivX, LLC
- enXco, Inc.
- Ericsson, Inc. *
- Fujitsu Limited *
- Gartner, Inc.
- Gateway Partners, Inc. *
- Genoptix
- GenProbe Incorporated *
- Global Village Concerns, Inc.
- Goodrich Aerostructures
- GUESS?, Inc. *
- Hewlett Packard Company *
- HumanCentric Performance, Inc.
- Illumina, Inc.
- Incipio Technologies *
- Independent Energy Solutions
- Invetech Pty. Ltd.
- Jack in the Box Inc.
- JC Resorts *
- Julian Hard Cider *
- Kashi Company *
- Kellogg Company *
- Kitishian LLC
- KPMG International Cooperative *
- L-3 Interstate Electronics Corporation *
- Life Technologies Corporation *
- M.J. Barney Associates
- Malk Sustainability Partners, LLC *
- Manhattan GMAT *
- Merrill Lynch & Co, Inc. *

*Indicates companies who hired Rady MBAs for internships or career employment in 2011.
Metso Corporation *
Millennium Creative Group, Inc. *
Millipore Corporation *
Mission Ventures
Mitchell International, Inc *
Moore’s Cafeteria Services *
Northwestern Mutual
Novartis International AG *
NuVasive
NV Energy
Opera Solutions, LLC *
Organized Change Consultancy
Ostendo Technologies, Inc.
Oxford Financial LLC
PETCO
Plant With Purpose
Product Development Systems
Profits 4 Purpose
QIC *
Qualcomm Incorporated *
Quantum Applied Science and Research, Inc.*
Quicksilver, Inc. *
Quid, Inc. *
Razer USA Ltd. *
ResMed
ROTH Capital Partners, LLC *
San Diego Gas & Electric *
San Diego Innovation Museum *
Sara Lee Corporation *
Savvis Inc.
Scripps Mercy Hospital - San Diego *
Sea World
Sempra Energy *
Shenzhen MINDRAY BioMedical Electronics *
Siliken
Sinns of Attraction *

Solar Turbines Incorporated *
Sony Computer Entertainment of America LLC*
Sony Electronics Inc.
SPAWAR
Stalwart Communications, Inc.
Tektronix, Inc. *
The Active Network, Inc. *
The Boost Collaborative *
The NPD Group, Inc. *
Thrivent Financial for Lutherans
TrellisWare Technologies
UC San Diego, Health Sciences
UC San Diego, Health System *
UC San Diego, Jacobs School of Engineering
Universal Consensus *
Verimatrix, Inc.
XIFIN, Inc.
YFY Biotech Management Company *

*Indicates companies who hired Rady MBAs for internships or career employment in 2011.
INTERNSHIP REPORT  CLASS OF 2012

PROFILE

GMAT average  680
(waived for Ph.D.s and M.D.s)
Prior work experience (average)  4 years
Women  36%
International  46%

EDUCATIONAL BACKGROUNDS

19% hold advanced degrees, including:
- Master’s  9
- Ph.D.  1
- J.D.  1

GEOGRAPHY

Asia  2%
North America  98%
Northeast  2%
South  2%
Midwest  2%
West  94%
San Francisco/Bay Area  15%
Los Angeles Area  3%
San Diego  79%
Orange County  3%

CLASS SIZE

Total MBA Students  54
Accepted Internship  93%

FUNCTION

Consulting  49%
Finance/Accounting  16%
General Management  9%
Marketing/Sales  9%
MIS  7%
Operations/Logistics  5%
Consumer Products  2%
Financial Services  2%
Media/Entertainment  14%
Nonprofit  12%
Petroleum/Energy  19%
Pharma/Biotech/Healthcare  7%
Real Estate  2%
Technology  2%
Other  2%

The Rady School of Management adheres to the MBA Career Services Council (MBA CSC) Standards for Reporting MBA Employment Statistics (mbacsc.org). Conformance to this business school industry standard ensures accurate and comparable employment data.
The Rady School of Management at UC San Diego is a valuable resource for organizations seeking top talent to meet human resource needs. Talented employees are a company's greatest asset. Rady MBAs are active, skilled professionals, with a focus on innovation and entrepreneurship – and the ability to make a tremendous impact on the organization.

**CORPORATE CONNECTIONS EVENTS**

**Company Presentations and Spotlight Events**
These events allow employers to communicate with potential candidates for internships and career opportunities. A formal company overview is typically followed by student questions.

**Careers Panels**
Panels of professionals from a particular industry or function help educate MBAs on career options.

**Career Fairs and Meet the Firms Events**
The Recruit@Rady Internship and Career Fairs held twice a year provide an opportunity to meet both full-time MBAs as well as experienced MBAs and recent alumni. Meet the Firms Night in the late spring highlights start-up firms and allows a great opportunity for stop-gap hiring and networking with students on the part of these growing companies.

**Innovation Inspiration**
A networking mixer that celebrates Southern California companies who are growing and thriving in our region.

**NETWORKING OPPORTUNITIES WITH STUDENTS**

**Rady Student Organizations**
Student-driven organizations are a vital part of your MBA program experience. The clubs also organize trips to companies in California and the U.S., as well as to countries with rapidly expanding economies.

**Student organizations include:**
- Asian Business Association
- Business Journal
- EAT Club
- Entrepreneur Club
- Finance & Investment Club
- International Business Club
- Leading with Service
- Life Science & Health Care Club
- Marketing Club
- Military & Defense Association
- Net Impact Chapter
- Operations, Cost, & Supply Chain
- Rady Ladies
- Real Estate Club
- Sports Business Club
- Surf & Snow Club
- Technology Club

**RESUME BOOKS AND ONLINE OPPORTUNITIES**
Find your ideal candidates through our online resume database. Students from all of our MBA programs and alumni are available through these two services. To register and access the resume, go to [http://www.rady.ucsd.edu/careers](http://www.rady.ucsd.edu/careers)

**RadyLink**
This online database allows employers to post projects, internships and career positions for review by interested students and alumni, as well as search student and alumni resumes.

**MBA Focus**
Individual class resume books are available through MBA Focus and can be sorted according to skills and experience sought by the employer.

**Resume Referrals**
For positions that need to be filled immediately, we can quickly provide pre-screened, targeted resumes that meet your specific qualifications. Simply provide us with the position description, and we will collect and forward qualified resumes.

**FOR MORE INFORMATION, CONTACT:**

**Career Connections**
- 858.822.6003
- careers@rady.ucsd.edu
- [www.rady.ucsd.edu/careers](http://www.rady.ucsd.edu/careers)

**Admissions**
- 858.534.0864
- MBAadmissions@ucsd.edu
- [www.rady.ucsd.edu/mba](http://www.rady.ucsd.edu/mba)