The Augmented Leader

Presented by ELEVATE

The Rady School of Management, UC San Diego
Elevate Leadership Certificate Program
Boeing, Long Beach
April 2016

Eligible through the Total Access – Learning Together Program

Communication, influence and relationships synergize into peak people performance. By boosting both verbal and non-verbal communication, this series helps professionals, from individual contributors to front-line managers, influence others. Ultimately, these actions build relationships that improve collaboration and productivity in any organization. You will:

• Develop influence skills
• Cultivate individual awareness and team relationships
• Master interpersonal dynamics

Distinguished Executive Guest Speakers:

Teniel J. Jones | Director (Acting) Applied Learning Technologies & Innovation, Sr. Manager, Strategic Technology Integration & Innovation, Boeing Learning, Training & Development

Dan Carroll | Senior Manager, Development Program Excellence, Boeing

We are currently confirming additional esteemed speakers for 2016!

Each homework-free course is only 4 evenings. Enroll today!

Course 1
Charisma & Context
Leverage Your Surroundings, Personal Brand & Presence
April 11, 13, 18 & 20
4pm-7:30pm
LEAD307 (1.2 CEUs)

Course 2
Impactful Verbal Communication
Power Words for Powerful Communication
May 9, 11, 16 & 18
4pm-7:30pm
LEAD302 (1.2 CEUs)

Course 3
Networking, Influence & Strategic Relationships
Yes, It Is About Who You Know
June 6, 8, 13 & 15
4pm-7:30pm
LEAD301 (1.2 CEUs)

For more information, visit: http://rady.ucsd.edu/exec/elevate/

For assistance, contact: Nancy Peritz at nperitz@ucsd.edu or (858) 822-7414

A partnership of:
What Makes Our Courses Unique?

**INTERACTIVE & TEAM-BASED LEARNING**
The Elevate Leadership Certificate Program features curriculum that appeals to multiple senses and dynamically engages participants.

**EXECUTIVE-LEVEL GUEST SPEAKERS**
Engage executive guest speakers in an intimate setting and directly apply classroom learnings to their experiences.

**RESEARCH-BASED CURRICULUM**
Practical research and input from executives drive the credibility and effectiveness of our curricula.

**LEARN & EARN A UNIVERSITY OF CALIFORNIA CERTIFICATE**
Earn a university-based certificate from The Rady School of Management, UC San Diego.

The Augmented Leader Certificate Series

**Certificate Requirements:** 3 Short Courses, 4 evenings per course (12 evenings total)
Complete all three courses to earn the Augmented Leader Certificate.

**Units & Tuition:** Each course offers 1.2 CEUs, for a total of 3.6 CEUs.
Tuition is $1,600 for each course. Eligible through the Total Access – Learning Together Program. Registration remains open through course start date.

**Early Bird:** Enroll by March 11, 2016 and your registration will include a seat at the Elevate Forum on June 2 & 3, 2016 in San Diego, CA. The Elevate Forum allows you to engage executives from major Fortune 500-level companies. Additional info to follow. After March 11, regular registration is still open.

**Location:** Boeing, Building 800, Conference Room E
4000 N. Lakewood Blvd, Long Beach, CA 90808

**Enroll now. It’s easy.**
1. Email Nancy Peritz at nperitz@ucsd.edu with your info: Name, Title, Company, Address, Phone, and Course(s) you want to enroll in. Use the Subject Line, “Spring 2016, Boeing LB, Augmented Leader.”
2. Register with your organization’s Total Access – Learning Program

For more information, visit: [http://rady.ucsd.edu/exec/elevate/](http://rady.ucsd.edu/exec/elevate/)

For assistance, contact: Nancy Peritz at nperitz@ucsd.edu or (858) 822-7414

---

A partnership of:

Rady UC San Diego School of Management

BLASO
Description of Short Course
Charisma encompasses appeal and magnetic attraction that leaders and influencers exhibit. Context consists of the environment and factors surrounding an event. Leverage this duo and you have a potent combination called Presence, which entails projecting those qualities to broaden an individual’s persona. Presence leads to influence, reputation through personal branding and the ability to utilize appropriate categories of power for corresponding situations. This course helps you boost your charisma and wield your context for optimal success. Course topics include:

• Leverage the Multiple Power Types
• Understand Your Context & Environment
• Use Emotions in Negotiation & Motivation
• The Brand Builder: Personal Branding & Marketing

Charisma & Context: Leverage Your Surroundings, Personal Brand & Presence

Course Dates:
April 11, 13, 18 & 20
4pm-7:30pm

Course Number: LEAD307 (1.2 CEUs)
Instructor: Anisa Rashad
Tuition: $1,600 Eligible for Tuition Assistance
Location: Boeing, Bldg. 800, Conf. Room E
4000 Lakewood Blvd, Long Beach, CA 90808

Impactful Verbal Communication:
Power Words for Powerful Communication

Description of Short Course
What’s a word worth? The worldwide advertising and branding industry alone spends $445 billion. A diplomat can spark wars or proliferate prosperity with just a few words. Cyber-bullying can kill, while motivational words can heal. Words truly influence others emotionally and logically. They provide the backbone for effecting profound results. The Impactful Verbal Communication course elevates your ability to effectively use words to motivate and empower, increase collaboration and productivity, as well as develop talented managers and leaders. Course topics include:

• Wield Words in Productive Ways
• Increase Synergies with Others Through Words
• Build Confidence & Influence Others

Impactful Verbal Communication: Power Words for Powerful Communication

Course Dates:
May 9, 11, 16 & 18
4pm-7:30pm

Course Number: LEAD302 (1.2 CEUs)
Instructor: Johanna Hollowich
Tuition: $1,600 Eligible for Tuition Assistance
Location: Boeing, Bldg. 800, Conf. Room E
4000 Lakewood Blvd, Long Beach, CA 90808

For more information, visit: http://rady.ucsd.edu/exec/elevate/

For assistance, contact: Nancy Peritz at nperitz@ucsd.edu or (858) 822-7414
Description of Short Course
The Networking, Influence and Strategic Relationships course elevates your ability to strengthen your relationships with other professionals in mutually beneficial ways. Based on research and presented in practical, interactive ways, this lively course focuses on helping you to boost your networking skills and social capital. These relationships prove critical in driving performance and results—or simply making the workplace the best culture and environment for you and your colleagues. Course topics include:

• The Science of First Impressions That Last & Influence Others
• Networking Development, Building Strategic Relationships & Social Capital
• Organizational Politics: An Introduction to Dealing with Them Ethically

Course Dates:
June 6, 8, 13 & 15
4pm-7:30pm

Course Number: LEAD301 (1.2 CEUs)
Instructor: TBD
Tuition: $1,600 Eligible for Tuition Assistance
Location: Boeing, Bldg. 800, Conf. Room E
4000 Lakewood Blvd, Long Beach, CA 90808

Boeing Registration Process
You must follow all steps to be enrolled in your desired courses:

1. Reserve your seat by emailing Nancy Peritz at nperitz@ucsd.edu with the following information. Note: To be officially enrolled, you must meet eligibility requirements and submit a voucher through the Total Access – Learning Together Program (LTP). See next steps:
   a. Name
   b. Title
   c. Company
   d. Address
   e. Phone
   f. Email
   g. Course(s) you want to enroll in
   h. Use the Subject Line: Spring 2016: Boeing LB, Augmented Leader

2. To enroll, go to Total Access – Learning Together Program (LTP).

3. After approval is received, send your LTP Voucher to Nancy Peritz.

4. After your LTP Voucher is received, you will receive confirmation of enrollment for the course(s).

5. Upon completion of each course, submit your grades through LTP in a timely manner.

For more information, visit: http://rady.ucsd.edu/exec/elevate/
For assistance, contact: Nancy Peritz at nperitz@ucsd.edu or (858) 822-7414
The Elevate Forum showcases senior executives from major Fortune 500-level organizations who will deliver 3-minute leadership lightning talks — this provides condensed and practical advice. Our signature leadership event is co-hosted by UC San Diego, CSU Fullerton, UC Riverside and Spectrum Knowledge. Join us for this dynamic invitation-only, cross-industry event.

Past Speakers

- Dave Barthmuss | Group Manager, Communications (West), General Motors Company
- Susan L. Beat | Managing Director, Commercial Banking Treasury Services, MUFG Americas
- Shaun Beaudette | Director, Information Technology, Raytheon Space & Airborne Systems
- Emanuel Brady Jr. | Vice President and CIO, Information Technology, Space & Airborne Systems
- Michael Burkeen | HR Director, Organizational Effectiveness, ConAgra Foods
- Daniel (Dan) Carroll | Senior Manager, Boeing Development Program Excellence, The Boeing Company
- Jessica Choi | Associate Vice President, Talent Acquisition & Diversity, Penn Mutual
- Arthur M. delaCruz | Director, Strategic Planning, Global Strategy & Mission Solutions, Northrop Grumman Aerospace Systems
- Barry Draskovich | Vice President, Program Management, Parker Aerospace
- Scott Furgerson | Vice President, Gas Operations, Southern California Gas Company and San Diego Gas & Electric
- Michael E. Geary | Managing Partner, Penn Mutual Life Insurance Company & President/CEO, Sterling Wealth Strategies
- Paul Geery | Vice President, Advanced Network & Space Systems (AN&SS), Phantom Works, Boeing Defense, Space & Security and Huntington Beach Site Executive, Boeing
- Andres E. Gonzalez | Vice President, Chief Diversity Officer, Froedtert & Medical College of Wisconsin
- Lawrence (Larry) J. Harrington | Vice President, Internal Audit, Raytheon Company
- Gail Herring | Communications Coordinator, Diversity & Inclusion, Toyota Motor Sales, U.S.A., Inc.
- Dennis Hirotsu | Vice President, Corporate R&D Innovation Capability, Procter & Gamble
- Emily Howard, Ph.D. | Senior Technical Fellow, Human Factors Engineering, Boeing
- Florentino (Tino) Idosor | Design & Manufacturing Engineering (DME), Mechanical & Structural / Production Engineering Manager, Boeing Space & Intelligence Systems (S&IS)
- Tisa Jackson | Vice President, Corporate Diversity & Inclusion, MUFG Union Bank, N.A.
- J. Michael (Mick) W. Jaggers | Vice President and Program Manager, Global Hawk UAS, Northrop Grumman Aerospace Systems
- Gary LaMonte | Vice President, Human Resources & Security, Space & Airborne Systems, Raytheon
- Harry Q.H. Lee, II | Vice President, Corporate Contracts, Pricing & Supply Chain, Northrop Grumman (Ret.)
- Wil Lewis | Diversity & Inclusion Executive, Bank of America/Merrill Lynch
- Patricia Miller | Vice President, Human Resources, Southern California Edison
- Kevin L. Mitchell | Vice President, Manufacturing & El Segundo Site Manager, Northrop Grumman Aerospace Systems
- Kevin Naya | Director, Development Program Excellence and Lean+/Capturing the Value of Quality, Boeing Engineering, Operations & Technology
- Ty Ondatje | Senior Vice President, Corporate Responsibility & Chief Diversity Officer, Iron Mountain
- Audria Pendergrass Lee | Director, Diversity & WorkLife, FINRA – Financial Industry Regulatory Authority
- Michael B. Reding | Vice President, Sales Support & International Operations, Toyota Motor Sales, U.S.A.
- Kelly Schlegel | Vice President, Talent Acquisition & Staffing for the Americas, MUFG Union Bank, N.A.
- Bruce Stewart | Deputy Director Strategic Initiatives, Training, & Compliance, Office of Diversity & Inclusion, U.S. Office of Personnel Management (OPM)
- Larry Stullich | Director, Engineering, Communications Division, Northrop Grumman Information Systems
- Valmore Valiquette | Senior Director – Procurement, Aerospace Systems, Northrop Grumman Corporation
- Veronica E. Villalobos | Director, Office of Diversity & Inclusion, U.S. Office of Personnel Management (OPM)
- Nadine Vogel | CEO, Founder & President, Springboard Consulting
- Jeff Walker | Director of Advanced Meter Project, Southern California Gas Company

We are currently confirming esteemed speakers for 2016!

For more information, contact: info.411@spectrumknowledge.com