

The Augmented Leader

Presented by **ELEVATE**



The Rady School of Management, UC San Diego
Elevate Leadership Certificate Program
Northrop Grumman, Melbourne
April 2016

Eligible for Tuition Assistance & Deferment at Most Organizations

Communication, influence and relationships synergize into peak people performance. By boosting both verbal and non-verbal communication, this series helps professionals, from individual contributors to front-line managers, influence others. Ultimately, these actions build relationships that improve collaboration and productivity in any organization. You will:

- **Develop** influence skills
- **Cultivate** individual awareness and team relationships
- **Master** interpersonal dynamics

Distinguished Executive Guest Speakers:

Bob Klein | Vice President, Engineering & Global Product Development, Military Aircraft Systems, Aerospace Systems, Northrop Grumman Corporation

Kevin Steward | MAS Division Controller, Director, Business Management, Northrop Grumman Corporation

We are currently confirming additional esteemed speakers for 2016!

Each homework-free course is only 2 days. Enroll today!

Course 1

Networking, Influence & Strategic Relationships




Yes, It Is About Who You Know

April 8, 8am-5pm
April 9, 8am-3pm

LEAD301 (1.2 CEUs)

Course 2

Impactful Verbal Communication



Power Words for Powerful Communication

May 6, 8am-5pm
May 7, 8am-3pm

LEAD302 (1.2 CEUs)

Course 3

Charisma & Context



Leverage Your Surroundings, Personal Brand & Presence

May 20, 8am-5pm
May 21, 8am-3pm

LEAD307 (1.2 CEUs)

Register Online: rady.kintera.org/Melbourne-augmentedleader

For more information, visit: rady.ucsd.edu/exec/elevate/



For assistance, contact: Nancy Peritz at nperitz@ucsd.edu or (858) 822-7414



A partnership of:



What Makes Our Courses Unique?



INTERACTIVE & TEAM-BASED LEARNING

The Elevate Leadership Certificate Program features curriculum that appeals to multiple senses and dynamically engages participants.



EXECUTIVE-LEVEL GUEST SPEAKERS

Engage executive guest speakers in an intimate setting and directly apply classroom learnings to their experiences.



RESEARCH-BASED CURRICULUM

Practical research and input from executives drive the credibility and effectiveness of our curricula.



LEARN & EARN A UNIVERSITY OF CALIFORNIA CERTIFICATE

Earn a university-based certificate from The Rady School of Management, UC San Diego.

The Augmented Leader Certificate Series

Certificate Requirements: 3 Short Courses, 2 days per course (6 days total)
Complete all three courses to earn the Augmented Leader Certificate.

Units & Tuition: Each course offers 1.2 CEUs, for a total of 3.6 CEUs.
Tuition is \$1,600 for each course. **Eligible for Tuition Assistance & Deferment.**
Registration remains open through course start date.

Early Bird: Enroll by March 8, 2016 and your registration will include a seat at the Elevate Forum on March 31, 2016 in Washington DC. The Elevate Forum allows you to engage executives from major *Fortune 500*-level companies. Additional info to follow. After March 8, regular registration is still open.

Location: Northrop Grumman, Building 228, Action Center, 3rd Floor
2000 W. Nasa Blvd, Melbourne, FL 32904

Enroll now. It's easy.

1. Reserve your seat at rady.kintera.org/Melbourne-augmentedleader
2. Register with your organization's Tuition Assistance program
3. OPTIONAL: Complete your Tuition Deferment form at rady.ucsd.edu/docs/exec/Melbourne-deferred-payment-policy.pdf

Register Online: rady.kintera.org/Melbourne-augmentedleader

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Networking, Influence & Strategic Relationships: Yes, It Is About Who You Know

Description of Short Course

The *Networking, Influence and Strategic Relationships* course elevates your ability to strengthen your relationships with other professionals in mutually beneficial ways. Based on research and presented in practical, interactive ways, this lively course focuses on helping you to boost your networking skills and social capital. These relationships prove critical in driving performance and results—or simply making the workplace the best culture and environment for you and your colleagues. Course topics include:

- The Science of First Impressions That Last & Influence Others
- Networking Development, Building Strategic Relationships & Social Capital
- Organizational Politics:
An Introduction to Dealing with Them Ethically

Course Dates:

April 8, 8am-5pm

April 9, 8am-3pm

Course Number: LEAD301 (1.2 CEUs)

Instructor: Vu H. Pham, Ph.D.

Tuition: \$1,600 *Eligible for Tuition Assistance*

Location: Northrop Grumman, Bldg. 228, Action Center, 3rd Fl.
2000 W. Nasa Blvd, Melbourne, FL 32904



Impactful Verbal Communication: Power Words for Powerful Communication

Description of Short Course

What's a word worth? The worldwide advertising and branding industry alone spends \$445 billion. A diplomat can spark wars or proliferate prosperity with just a few words. Cyber-bullying can kill, while motivational words can heal. Words truly influence others emotionally and logically. They provide the backbone for effecting profound results. The *Impactful Verbal Communication* course elevates your ability to effectively use words to motivate and empower, increase collaboration and productivity, as well as develop talented managers and leaders. Course topics include:

- Wield Words in Productive Ways
- Increase Synergies with Others Through Words
- Build Confidence & Influence Others

Course Dates:

May 6, 8am-5pm

May 7, 8am-3pm

Course Number: LEAD302 (1.2 CEUs)

Instructor: Joan M. Clark

Tuition: \$1,600 *Eligible for Tuition Assistance*

Location: Northrop Grumman, Bldg. 228, Action Center, 3rd Fl.
2000 W. Nasa Blvd, Melbourne, FL 32904

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Charisma & Context: Leverage Your Surroundings, Personal Brand & Presence

Description of Short Course

Charisma encompasses appeal and magnetic attraction that leaders and influencers exhibit. Context consists of the environment and factors surrounding an event. Leverage this duo and you have a potent combination called Presence, which entails projecting those qualities to broaden an individual's persona. Presence leads to influence, reputation through personal branding and the ability to utilize appropriate categories of power for corresponding situations. This course helps you boost your charisma and wield your context for optimal success. Course topics include:

- Leverage the Multiple Power Types
- Understand Your Context & Environment
- Use Emotions in Negotiation & Motivation
- The Brand Builder: Personal Branding & Marketing

Course Dates:

May 20, 8am-5pm

May 21, 8am-3pm

Course Number: LEAD307 (1.2 CEUs)

Instructor: Stephanie Piimauna

Tuition: \$1,600 *Eligible for Tuition Assistance*

Location: Northrop Grumman, Bldg. 228, Action Center, 3rd Fl.
2000 W. Nasa Blvd, Melbourne, FL 32904

Core Faculty



Joan M. Clark

As CEO of JM Clark & Company, Joan Clark drives the mission to build partnerships with corporations and individuals to achieve the extraordinary. With over 25 years in human resources, Joan most recently served in the executive position of Area Vice President of Human Resources for Parker Hannifin Corporation, a \$13B global enterprise. Joan had responsibility for the HR direction of three of Parker's seven operating groups, 20,000 employees, and 200 HR team members. Joan's leadership experience spans various industries, including aerospace and automotive throughout countries in China, Europe, Canada, France and Mexico.



Vu H. Pham, Ph.D.

As the Chair of Elevate, Vu H. Pham, Ph.D. works with dozens of organizations from the Fortune 500 to government and non-profit agencies. Elevate is a partnership with the Center for Executive Development at the University of California, San Diego's Rady School of Management, as well as Cal State Fullerton and UC Riverside's Career Centers. The Elevate Program boosts organizational performance and strategic effectiveness through interactive training and data-driven research.



Stephanie Piimauna

Stephanie Piimauna is the Director of Diversity & Inclusion for the MGM Resorts International in Las Vegas, NV. She has worked in the field of Diversity and Inclusion for years primarily as a consultant. Stephanie is responsible for leading the MGM Resort's Diversity and Inclusion department including the creation of content and delivery of their Diversity and Inclusion two-day leadership course, which is mandatory for all managers. She also leads the MGM Resort's sixteen Employee Network Groups across Las Vegas, Detroit, Biloxi, Reno, and Tunica. In addition, Stephanie is responsible for managing the MGM Resort's CSR Councils (Corporate Social Responsibility).

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ELEVATE FORUM

March 31, 2016 in Washington DC

The Elevate Forum showcases senior executives from major *Fortune 500*-level organizations who will deliver 3-minute leadership lightning talks — this provides condensed and practical advice. Our signature leadership event is co-hosted by UC San Diego, CSU Fullerton, UC Riverside and Spectrum Knowledge. Join us for this dynamic invitation-only, cross-industry event.

Past Speakers

- **Dave Barthmuss** | Group Manager, Communications (West), General Motors Company
- **Susan L. Beat** | Managing Director, Commercial Banking Treasury Services, MUFG Americas
- **Shaun Beaudette** | Director, Information Technology, Raytheon Space & Airborne Systems
- **Emanuel Brady Jr.** | Vice President and CIO, Information Technology, Space & Airborne Systems
- **Michael Burkeen** | HR Director, Organizational Effectiveness, ConAgra Foods
- **Daniel (Dan) Carroll** | Senior Manager, Boeing Development Program Excellence, The Boeing Company
- **Jessica Choi** | Associate Vice President, Talent Acquisition & Diversity, Penn Mutual
- **Arthur M. delaCruz** | Director, Strategic Planning, Global Strategy & Mission Solutions, Northrop Grumman Aerospace Systems
- **Barry Draskovich** | Vice President, Program Management, Parker Aerospace
- **Scott Furgerson** | Vice President, Gas Operations, Southern California Gas Company and San Diego Gas & Electric
- **Michael E. Geary** | Managing Partner, Penn Mutual Life Insurance Company & President/CEO, Sterling Wealth Strategies
- **Paul Geery** | Vice President, Advanced Network & Space Systems (AN&SS), Phantom Works, Boeing Defense, Space & Security and Huntington Beach Site Executive, Boeing
- **Andres E. Gonzalez** | Vice President, Chief Diversity Officer, Froedtert & Medical College of Wisconsin
- **Lawrence (Larry) J. Harrington** | Vice President, Internal Audit, Raytheon Company
- **Gail Herring** | Communications Coordinator, Diversity & Inclusion, Toyota Motor Sales, U.S.A., Inc.
- **Dennis Hirotsu** | Vice President, Corporate R&D Innovation Capability, Procter & Gamble
- **Emily Howard, Ph.D.** | Senior Technical Fellow, Human Factors Engineering, Boeing
- **Florentino (Tino) Idosor** | Design & Manufacturing Engineering (DME), Mechanical & Structural / Production Engineering Manager, Boeing Space & Intelligence Systems (S&IS)
- **Tisa Jackson** | Vice President, Corporate Diversity & Inclusion, MUFG Union Bank, N.A.
- **J. Michael (Mick) W. Jagers** | Vice President and Program Manager, Global Hawk UAS, Northrop Grumman Aerospace Systems
- **Gary LaMonte** | Vice President, Human Resources & Security, Space & Airborne Systems, Raytheon
- **Harry Q.H. Lee, II** | Vice President, Corporate Contracts, Pricing & Supply Chain, Northrop Grumman (Ret.)
- **Wil Lewis** | Diversity & Inclusion Executive, Bank of America/Merrill Lynch
- **Patricia Miller** | Vice President, Human Resources, Southern California Edison
- **Kevin L. Mitchell** | Vice President, Manufacturing & El Segundo Site Manager, Northrop Grumman Aerospace Systems
- **Kevin Naya** | Director, Development Program Excellence and Lean+ / Capturing the Value of Quality, Boeing Engineering, Operations & Technology
- **Ty Ondatje** | Senior Vice President, Corporate Responsibility & Chief Diversity Officer, Iron Mountain
- **Audria Pendergrass Lee** | Director, Diversity & WorkLife, FINRA – Financial Industry Regulatory Authority
- **Michael B. Reding** | Vice President, Sales Support & International Operations, Toyota Motor Sales, U.S.A.
- **Kelly Schlegel** | Director, Logistics Information Management Systems, The Boeing Company
- **MaryAnn Sena-Edelen** | Director of Guest Experience, MGM Grand Hotel
- **Scott Shane** | Managing Director, Talent Acquisition & Staffing for the Americas, MUFG Union Bank, N.A.
- **Bruce Stewart** | Deputy Director Strategic Initiatives, Training, & Compliance, Office of Diversity & Inclusion, U.S. Office of Personnel Management (OPM)
- **Larry Stulich** | Director, Engineering, Communications Division, Northrop Grumman Information Systems
- **Valmore Valiquette** | Senior Director – Procurement, Aerospace Systems, Northrop Grumman Corporation
- **Veronica E. Villalobos** | Director, Office of Diversity & Inclusion, U.S. Office of Personnel Management (OPM)
- **Nadine Vogel** | CEO, Founder & President, Springboard Consulting
- **Jeff Walker** | Director of Advanced Meter Project, Southern California Gas Company

We are currently confirming esteemed speakers for 2016!

For more information, contact: info.411@spectrumknowledge.com