

# URI GNEEZY

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## ACADEMIC DEGREES

1994-1997      **Ph.D.** in Economics, CentER for Economic Research, Tilburg University  
1993-1994      **M.A.** in Economics, CentER for Economic Research, Tilburg University.  
1990-1992      **B.A.** in Economics, Tel-Aviv University (with honor).

## ACADEMIC APPOINTMENTS

2001-2006      Assistant/Associate Professor, University of Chicago GSB  
1999-2003      Senior Lecturer/Associate Professor, Technion  
1997-1999:      Lecturer at the Department of Economics, University of Haifa

## PAPERS IN JOURNALS

1. Gneezy, U. "Probability Judgment in Multi-Stage Problems: Experimental Evidence of Systematic Biases," *Acta Psychologica* 93, 1996, 59-68.
2. Gneezy, U., and J. Potters "An Experiment on Risk Taking and Evaluation Periods," *Quarterly Journal of Economics*, CXII, May 1997, 631-645.
3. Blume, A., and U. Gneezy "An Experimental Investigation of Optimal Learning in Coordination Games," *Journal of Economic Theory*, 90, 2000, 161-172.
4. Dufwenberg, M., and U. Gneezy "Measuring Beliefs in an Experimental Lost Wallet Game," *Games and Economic Behavior*, 30, 2000, 163-182.
5. Dufwenberg, M., and U. Gneezy "Price Competition and Market Concentration: An Experimental Study," *International Journal of Industrial Organization* 18, 2000, 7-22.

6. Gneezy, U., and A. Rustichini "A Fine is a Price," *Journal of Legal Studies*, vol. XXIX, 1, part 1, 2000, 1-18.
7. Gneezy, U., and A. Rustichini "Pay Enough or Don't Pay At All." *Quarterly Journal of Economics* August 2000, 791-810.
8. Gneezy, U., W. Guth, and F. Verboven "Presents or Investments? An Experimental Analysis," *Journal of Economic Psychology*, 21, 2000, 481-493.
9. Fershtman, C., and U. Gneezy "Discrimination in a Segmented Society: An Experimental Approach," *Quarterly Journal of Economics*, 2001, 351-377.
10. Dufwenberg, M., U. Gneezy, W. Guth and E. van Damme "Direct versus Indirect Reciprocity," *Homo Oeconomicus* 2001, 19-30.
11. Dufwenberg, M., and U. Gneezy "Information Disclosure in auctions: An experiment" *Journal of Economic Behavior and Organization*, 48, 2002, 431-444.
12. Fershtman, C., and U. Gneezy "Strategic Delegation: An Experiment," *RAND Journal of Economics*, Vol. 32, 2001, 352-368.
13. Gneezy, U. and W. Guth "On Competing Rewards Standards: An Experimental Study of Ultimatum Bargaining." *Journal of Socio-Economics*, 2003, 599-607.
14. Anderhub, V., U. Gneezy, W. Guth, and D. Sonsino "On the Interaction of Risk and Time Preferences - An Experimental Study," *German Economic Review*, Vol. 2, no 3, 2001, 239-253.
15. Bornstein, G. and U. Gneezy "Price Competition Between Teams." *Experimental Economics*, Vol 5, 1, 2002, 29-38.
16. Bornstein, G., U. Gneezy, and R. Nagel "The effect of intergroup competition on group coordination: An experimental study," *Games and Economic Behavior*, Vol. 41, no 1, 2002, 1-25.
17. Gneezy, U., A. Kapteyn, and J. Potters "Evaluation periods and asset prices in a market experiment," *Journal of Finance*, LVIII, 2, April 2003, 821-837.
18. Gneezy, U., M. Niederle, and A. Rustichini "Performance in competitive environments: Gender differences," *Quarterly Journal of Economics*, August 2003, p. 1049-1074.
19. Gneezy, U., E. Haruvy, and A. Roth "Bargaining under a deadline: Evidence from the reverse ultimatum game," *Games and Economic Behavior*, , 2003, 45, 347-368..

20. Gneezy, U., E. Haruvy, and H. Yafe “The inefficiency of splitting the bill: A lesson in institution design,” *The Economic Journal*, April 2004, 114, 265-280.
21. Gneezy, U., and A. Rustichini “Gender and competition at a young age,” *American Economic Review Papers and Proceedings*, May 2004, 377-381.
22. Gneezy, U. “Deception: The role of consequences,” *American Economic Review*, 2005, 384-394.
23. Charness, G. and Gneezy, U. “What's in a Name? Reducing the Social Distance in Dictator and Ultimatum Games.” Forthcoming in *Journal of Economic Behavior and Organization*.
24. Fershtman, C, U. Gneezy, and F. Verboven “Discrimination and Nepotism: The Efficiency of the Anonymity Rule.” Forthcoming in *Journal of Legal Studies*.
25. Gneezy, U. “Step-Level Reasoning and Bidding in Auctions,” *Management Science*, Vol 51, 11, November 2005, 1633-1642.
26. Gneezy, U., and R. Smorodinsky “All-pay auction: An experimental study.” Forthcoming in *Journal of Economic Behavior and Organization*.
27. Gneezy, U. and J. List “Putting Behavioral Economics to Work: Field Evidence of Gift Exchange,” *Econometrica*, Vol. 74, 5, September 2006, 1365-1384
28. Gneezy, U., J. List and G. Wu “The uncertainty effect: When a risky prospect is valued less than its worst possible outcome.” Forthcoming in the *Quarterly Journal of Economics*.
29. Dufwenberg, M, U. Gneezy, J.K. Goeree and R. Nagel “Price floors and competition,” forthcoming in *Economic Theory*.

## **AWARDS AND GRANTS**

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| 1999-2001 | Research fellowship award, The Yitzhak Rabin Center for Israel Studies.  |
| 2000-2003 | Grant from the Israeli Ministry of Science.  |
| 2001-2002 | Award from the German-Israeli Foundation, Young Scientists Program.  |
| 2001-2004 | Grant from the BSF (United States-Israel Binational Science Foundation)  |
| 2001-2002 | Grant from the Pinhas Sapir Center for Development.  |
| 2002-2005 | Grant from the Russell Sage Foundation   |
| 2003-2004 | NSF  |
| 2005-2008 | Grant from the BSF (United States-Israel Binational Science Foundation)  |
| 2003 -    | IZA Research Fellow  |
| 2005      | <i>CentER Society Prize Winner</i> , 2005, for the best scientific contribution of a CentER graduate in (pure) economics and econometrics. |

## **Editorial Boards**

2005- Associate Editor, *Journal of Economic Behavior and Organization*

2005- Associate Editor, *Journal of Economic Psychology*

## **Recent Media Coverage:**

Business Week: December 9, 2002; October 27, 2003; The Economist: June 26, 2003;

The Washington Post: July 8, 2003; The Seattle Times: July 9, 2003; The Guardian:

August 2, 2003; May 17, 2004; The BBC: May 15, 2004