

Charles D. Sprenger

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CONTACT INFORMATION **Office**
Rady School of Management
UC San Diego
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ACADEMIC POSITIONS **University of California, San Diego**, La Jolla, CA
Associate Professor, Rady School of Management. January 2015-
Associate Professor, Department of Economics. January 2015-
Stanford University, Stanford, CA
Assistant Professor of Economics. July 2011-December 2014

EDUCATION **University of California, San Diego**, La Jolla, CA
Ph.D., Economics, 2007-2011
Thesis Title: *Essays in Time and Risk*
University College London, London, UK
M.Sc., Economics, 2004-2005
Stanford University, Stanford, CA
B.A., Economics, 1999-2002

FIELDS Behavioral Economics, Experimental Economics

PUBLICATIONS “An Endowment Effect for Risk: Experimental Tests of Stochastic Reference Points,” *Journal of Political Economy*, 2015, 123(6), 1456-1499.
“Working Over Time: Dynamic Inconsistency in Real Effort Tasks” (with Ned Augenblick and Muriel Niederle), *Quarterly Journal of Economics*, 2015, 130(3), 1067-1115.
“Measuring Time Preferences: A Comparison of Experimental Methods” (with James Andreoni and Michael Kuhn), *Journal of Economic Behavior and Organization*, 2015, 116, 451-454.
“Judging Experimental Evidence on Dynamic Inconsistency,” *American Economic Review, Papers and Proceedings*, 2015, 105(5), 280-285.
“Temporal Stability of Time Preferences” (with Stephan Meier), *Review of Economics and Statistics*, 2015, 97(2), 273-286.
“Violence and Risk Preferences: Experimental Evidence from Afghanistan” (with Michael Callen, Mohammad Isaqzadeh, and James Long), *American Economic Review*, 2014, 104(1), 123-148.
“Discounting Financial Literacy: Time Preferences and Participation in Financial Education Programs” (with Stephan Meier), *Journal of Economic Behavior and Organization*, 2013, 95, 159-174.

“Estimating Time Preferences from Convex Budgets” (with James Andreoni), *American Economic Review*, 2012, 102(7), 3333-3356.

“Risk Preferences Are Not Time Preferences” (with James Andreoni), *American Economic Review*, 2012, 102(7), 3357-3376.

“Time Discounting Predicts Creditworthiness” (with Stephan Meier), *Psychological Science*, 2012, 23(1), 56-58.

“Present-Biased Preferences and Credit Card Borrowing” (with Stephan Meier). *American Economic Journal - Applied Economics*, 2010, 2(1), 193-210.

“Credit Card Debt and Payment Use” (with Joanna Stavins). *Financial Services Review*, 2010, 19(1), 17-36.

RESEARCH PAPERS “The Limits of Expectations-Based Reference Dependence” (with Uri Gneezy, Lorenz Goette, and Florian Zimmermann), Revise and Resubmit, *Journal of the European Economic Association*.

“Dynamic Inconsistency in Food Choice: Experimental Evidence from a Food Desert” (with Sally Sadoff and Anya Samek)

“Randomizing Endowments: An Experimental Study of Rational Expectations and Reference-Dependent Preferences” (with Lorenz Goette and Annette Harms).

“Uncertainty Equivalents: Testing the Limits of the Independence Axiom” (with James Andreoni), NBER w17342.

“Measuring Ambiguity Aversion: Experimental Tests of Subjective Expected Utility” (with James Andreoni and Tobias Schmidt).

“Tailoring Intertemporal Incentives: An Application to Polio Vaccination Drives in Pakistan” (with James Andreoni, Michael Callen, Karrar Jaffar, and Yasir Khan).

“The Empirical Relevance of Cumulative Prospect Theory” (with Doug Bernheim).

“Taxes and Procrastination: Evidence from Boston Tax-Fileers” (with Seung-Keun Martinez and Stephan Meier).

OTHER PUBLICATIONS “Risk Preferences Are Not Time Preferences: Reply” (with James Andreoni), *American Economic Review*, 2015, 105(7), 2287-2293.

“Review: Individuals and Identity in Economics by John B. Davis”, *Journal of Economic Literature*, 2011, 49(4), 1250-1251.

HONORS, GRANTS AND AWARDS Sloan Foundation Fellowship, 2016-2018.
Distinguished CESifo Affiliate (Behavioral Economics), 2012.
National Science Foundation Grant #SES-1145911, “The Impact of Trauma on Economic Preferences” (PIs: Andreoni, Berman, Sprenger) \$101,000, 2011.
National Science Foundation Dissertation Improvement Grant #SES-1024683, “Uncertainty Equivalents,” (PI: Andreoni, Co-PI: Sprenger) \$20,000, 2010.
UCSD Economics Granger Prize, 2010.
UCSD Economics Graduate Summer Research Award, 2008-2010.
UCSD Economics Graduate Teaching Assistant Award, 2008.

UCSD Regents Scholar, 2007.
UCL Graduate Open Scholar, 2005.

PRESENTATIONS

2016 (including scheduled): ITAM, Princeton, Pomona, Berkeley.
2015: American Social Science Association Annual Meeting, New York University, Harvard University, Case Western Reserve University, Cornell, Simon Fraser, Behavioral Economics Annual Meeting, Western Economic Association International, Wharton, Edinburgh, Stirling, Caltech, International Food Policy Research Institute, Berkeley Center for Effective Government Action.
2014: University of Wisconsin. Network for Integrated Behavioral Science Spring Workshop (plenary). University of Southern California Behavioral and Experimental Workshop. Taiwan Symposium on Neuroscience and Behavioral Economics. Stanford Institute for Highschool Teachers. Princeton University. Chicago Booth. Massachusetts Institute of Technology. UC Berkeley.
2013: Behavioral Economics Annual Meeting. American Social Science Association Annual Meeting. Harvard University. University of Zurich. UC San Diego Rady Spring School. University of Lausanne Behavioral Economics and Experimental Research. UC San Diego Rady School of Business. SEEDEC 2013 Bergen (Plenary). Bocconi University. University College London. ESA North America Santa Cruz. University of Melbourne.
2012: American Social Science Association Annual Meeting. Hong Kong University School of Technology Symposium on Household Finance. CalTech Mini Workshop in Decision Theory. UC Santa Barbara Experimental Workshop. University of San Francisco. Copenhagen Business School. DIW Berlin. CESifo Behavioral Economics Area Conference. RAND.
2011: Economics Science Association, Tucson. University of Michigan. University of Tennessee. Stanford Institute of Theoretical Economics (Experimental). Harvard University. New York University. University of Chicago. University of British Columbia. Stanford University. Wharton Business School. Yale School of Management. Harvard Kennedy School of Government. Chicago Booth School of Business. California Institute of Technology. UC Santa Barbara, UC San Diego.

PROFESSIONAL ACTIVITIES

Editorial Service: Associate Editor: Journal of the European Economic Association, 2016-Present. Associate Editor: Management Science, 2014-Present. Co-Editor: Journal of Public Economics Special Edition Celebrating 25 Years of Warm Glow, 2014.
Journal Referee: American Economic Review, Journal of Public Economics, Economic Inquiry, Games and Economic Behavior, Journal of Economic Behavior and Organization, Management Science, Experimental Economics. Journal of Economic Psychology, Journal of the European Economic Association, Econometrica, Berkeley Electronic Press, Journal of Political Economy, American Economic Journal - Applied Economics, Journal of Labor Economics, Theory and Decision, Quarterly Journal of Economics, Review of Economic Studies. Journal of Labor Economics, Journal of Economic Theory.
Academic Service: Organizer: 2013 Economic Science Association North America Regional Meetings, Santa Cruz. Junior Advisory Board: Science of Philanthropy Initiative. Segment Organizer: 2012-2014 Stanford Institute for Theoretical Economics - Experimental Economics. Reviewer: National Science Foundation. Organizer: 2012-2014 Bay Area Behavioral and Experimental Economics Workshop.
Organizational Affiliations: Economic Science Association. American Economic Association. Econometric Society. CESifo Research Network. International Growth Centre.

RELEVANT POSITIONS HELD

Research Associate, Federal Reserve Bank of Boston – Center for Behavioral Economics, 2005-2007.
University Instructor (Peace Corps), Université d'Abomey - Calavi, Cotonou, Bénin, 2002-2004.