Rady Business Minor Course Sequence Map with Mini-Concentrations

Requirements: 5 core classes + 2 electives

Operations
- MGT172 Project Management
- MGT174 Supply Chain & Ops Management
- MGT153 Business Analytics
- COMM 162 Adv Cultural Industries
- ENG 100B Engineer Leadership*

Finance
- MGT181 Enterprise Finance
- MGT12 Personal Finance Management
- MGT105 Product Promo & Brand Mgmt
- MGT185 Investment Banking
- MATH10A Calculus I
- MATH20A Calculus for Science and Eng
- MATH193A Actuarial Mathematics
- MATH193B Actuarial Mathematics
- MATH194 Mathematics of Finance
- MATH193E Mathematics of Finance

Marketing
- MGT103 Product Marketing and Management
- MGT105 Product Promo & Brand Mgmt
- MGT106 Sales and Sales Management
- COMM 109D Advertising and Society
- COMM 106F Film Industry
- COMM 106I Internet Industry
- MGT12 Personal Finance Management
- MGT105 Product Promo & Brand Mgmt
- MGT106 Sales and Sales Management
- COMM 109D Advertising and Society
- COMM 106F Film Industry
- COMM 106I Internet Industry

Organizational Behavior
- MGT164 Business and Organizational Leadership
- MGT162 Negotiation*
- SOCI 148E Inequality & Jobs
- SOCI 121 Economy and Society
- COMM 106F Film Industry
- COMM 106I Internet Industry
- MGT18 Managing Diverse Teams
- PSYC 178 Organizational Psych
- SOCI 140F Law & the Workplace
- SOCI 132 Gender and Work
- COMM 110G Comm in Organizations

Note:
- Take 2 electives in same category to receive mini-concentration
- Letter grade, C- or better in all classes, 2.0 GPA required
- No P/NP except MGT3/MATH10A/MATH20A
- 2 lower div classes max
- Arrow indicates prereq
- * Indicates 2 unit electives worth ½ credit

Meets UCSD’s Diversity, Equity and Inclusion (DEI) Requirement

Questions? Email Undergrad@rady.ucsd.edu.

Refer to Business Minor website for full details: http://rady.ucsd.edu/undergrad/business-minor/
Key Facts about the Undergraduate Business Minor

Visit Rady’s website for more information: http://rady.ucsd.edu/undergrad/

The Rady School of Management’s Business Minor is designed to provide students with a breadth of understanding of business theory and a depth of ability with business practices and applications. This minor will appeal to students who envision careers that require an understanding of the basic principles and practices of business. Because of business’ broad application, UCSD students with a minor in business will be well prepared to assume entry and intermediate positions in the business functions of a vast number of large and small for-profit companies, governmental agencies, non-profit organizations, and non-governmental entities. Additionally, graduates pursuing careers not directly related to formal business functions, but still impacted by business practices, will bring a much valued perspective to their initial employment.

Business Minor Requirements
To fulfill the requirements of the Business Minor, students must take five required courses and two electives. The required courses are:

- MGT 16: Personal Ethics at Work or MGT 166: Business Ethics and Corporate Responsibility
- MGT 45: Principles of Accounting (This course is designed for non-accounting minors. Students who have taken both ECON4/MGT4 and MGT5 may substitute those for this requirement. Students will not receive credit for taking MGT45 if they have also taken ECON4/MGT4 or MGT5)
- MGT 103: Product Marketing and Management
- MGT 181: Enterprise Finance (Prereqs: MGT3/ Math10A/Math 20A + MGT45 or both MGT4/ECON4 and MGT5)
- MGT 112: Global Business Strategy (Prerequisites: MGT103 and MGT181)
+ 2 elective courses

A full list of approved electives can be found online: http://rady.ucsd.edu/undergrad/business-minor/.

Note: MGT121A, MGT121B, ENG 100D, ENG 100L and the approved BISP194 course can fulfill business minor elective requirements. Students interested in these topics may choose to pursue the Entrepreneurship & Innovation Minor.

Note: MGT117: Business Law counts for a business minor elective, but is not affiliated with a specific concentration.

Mini-Concentrations
While not a formal requirement, if students choose to, they can take electives in the same functional area and thus have a “mini-concentration.” These mini-concentrations include:

- **Finance:** MGT 12, MGT 183, MGT 184, MGT 185, MATH 193A, MATH 193B, MATH 194
- **Marketing:** MGT 105, MGT 106, COMM 109D, COMM 106I
- **Organizational Behavior:** MGT 18, MGT 162, MGT 164, COMM 106F, COMM 110G, SOCI 121, SOCI 132, SOCI 140F, SOCI 148E, PSYC 178
- **Operations:** MGT153, MGT 174, MGT 172, COMM 162, ENG 100B

**Important to Note:**
- Must take all classes for a letter grade, C- or better in all classes, 2.0 GPA required
- No P/NP except (MGT3/ MATH10A/MATH20A)
- **2 lower division classes max**
- Only 2 classes can be taken outside of Rady. Applies to study abroad and transfer classes.
- Every student must take MGT112 at Rady.

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